

# THE RELUCTANT entrepreneur

Looking at your own traits and your own work within your NFP, how entrepreneurial/intrepreneurial are you today?

Please score the following statements as they apply to you personally by circling 1, 2 or 3.

3 means very often/commonly, 2 means occasionally/sometimes, and 1 means never in a blue fit!

I get ideas galore about my NFP	1	2	3
I seek opportunities for my NFP	1	2	3
I am creative with my NFP involvement	1	2	3
I'm full of energy at my NFP	1	2	3
I'm a real optimist at my NFP	1	2	3
I'm okay about uncertainty and failure at my NFP	1	2	3
I'm okay with risk taking at my NFP and personally	1	2	3
I get dissatisfied with the status quo at my NFP	1	2	3
I'm a fighter for what I believe in at my NFP	1	2	3
I'm an effective and active communicator at my NFP	1	2	3
I'm good at influencing others at my NFP	1	2	3
I like winning at my NFP	1	2	3

What's your total personal score for your own entrepreneurship at your NFP?

/36

**1-8** So be it. That's where you're at today? Do you want to be part of an entrepreneurial NFP? If so, watch and learn what it means to be an entrepreneur and intrepreneur and see what happens

**9-18** Okay, there's a way to go so take your time and see if you can improve your score over the next 12 months. Fine tune your low score entrepreneurial traits and build on your stronger ones

**19-29** That's good and you can build on all entrepreneurial traits intentionally over time to eventually become a valuable entrepreneur or intrepreneur in your NFP

**30-35** You've already got what it takes to be a valuable entrepreneur or intrepreneur in your NFP. The best is yet to come! Continue to work on any weaker traits.

**36** Mmmmm: you've either got a massive ego or you've exaggerated things! Just remember that NFP's need reluctant entrepreneurs and not the other sort!

# THE RELUCTANT entrepreneur

How entrepreneurial/ intrepeneurial is your NFP today?

Please score the following statements as they apply to your NFP by circling 1, 2 or 3.

3 means you highly agree, 2 means sometimes or perhaps, and 1 means never in a blue fit!

My NFP is already different and makes a difference	1	2	3
The CEO of my NFP is a CIO and is effective as an entrepreneur	1	2	3
The CEO of my NFP is an inspiring and highly effective leader	1	2	3
The Board members of my NFP are entrepreneurial enthusiasts and entrepreneurship, innovation and creativity are always on the agenda	1	2	3
The Senior Management team at my NFO are effective intrepeneurs	1	2	3
The team at all levels in my NFP are effective intrepeneurs	1	2	3
At my NFP, the culture is vibrant, everyone is fully engaged, everyone is in unity, and there's a sense of energy, urgency and productivity with low to acceptable stress	1	2	3
My NFP is hungry for innovation and releases creativity across all levels	1	2	3
My NFP focuses on outward initiatives and diversification by exploring new opportunities and moving into new markets, effectively and successfully	1	2	3
My NFP has delivered new or improved services and new products in the past 12 months, effectively and successfully	1	2	3
My NFP is terrific at brainstorming for new ideas at meetings, successfully implementing them with effective outcomes, followed by rewards to team members	1	2	3
My NFP embraces internal organisational change commonly and to good effect	1	2	3
At my NFP, all policies, protocols and communications are infused with entrepreneurship	1	2	3
At my NFP, we are building community around a common cause	1	2	3
At my NFP, we are messengers of hope, impacting our local community for the common good	1	2	3
At my NFP, entrepreneurial and intrepeneurial spirit has been and is being unleashed across all levels with transformational effect both internally and externally	1	2	3

**What's the total score for your NFP currently being entrepreneurial and intrepeneurial?**

**/48**

- 1-16** Okay, so your NFP is starting from scratch. How very exciting! Go slowly and carefully and be patient. It's all ahead of you so enjoy the journey.
- 17- 32** There's some good stuff happening in your NFP. Look at the weaker areas and tackle them concertedly over time. Keep building on your strengths. There's potential.
- 33- 47** Terrific! Well done! Your NFP is experiencing entrepreneurial and intrepeneurial spirit. Maybe keep taking things up a notch or two and see what happens.
- 48** Get away! I wanna join your NFP- give me the address!!!!